

Harrison Gillespie

CHARTERED
ACCOUNTANTS

ACCELERATE

OUR NEWSLETTER FOR GROWING BUSINESSES



Farmers: you're a hardy bunch — up before dawn, long days, and working outdoors in all conditions. But that doesn't mean staying on top of everything is easy, especially when financial pressures, compliance changes, and safety risks pile on at the busiest time of year.

In this rural-focused issue, we celebrate the latest Ballance Farm Environment Award winners, share practical tips to manage farm debt, spotlight farming innovations shaping agriculture in New Zealand, and offer straightforward advice to keep you and your team safe and well.

No matter the season, we're here to help you stay strong, supported, and financially prepared.

IN THIS ISSUE:

Innovation in farming: What it looks like and how to fund it P2

Did the dry summer hit hard? Support may be available P2

Farm finance: What to know before (and after) you borrow P3

Farming for the future: How to stay resilient in a changeable world P3

How to keep your people safe when the pressure's on P4

Key Tax Dates P4

CONTACT OUR TEAM

Sandy Gillespie BBS CA **PRINCIPAL**
Maple Court, 5 Puckey Ave,
PO Box 254, Kaitia 0441
PHONE: 09 408 1000 | **FAX:** 09 408 1004
EMAIL: info@harrisongillespie.co.nz



Innovation in farming: What it looks like and how to fund it

Innovation is about working smarter, not harder — adapting to change, improving efficiency, and building long-term resilience. And it looks different on every farm. Sometimes it's a tweak, other times it's an overhaul. But it's always about balancing your budget with your values, short-term costs with long-term gains, and finding what works for you.

No matter the size or type of your operation, progress is possible — one step at a time.

LOOKING FOR INNOVATION INSPIRATION?

The 2025 Ballance Farm Environment Awards celebrate farmers across the country who are shaking up the status quo in practical, grounded ways.

Want to blend profitability with innovation?

East Coast regional winners (and recipients of the NZFET Innovation Award), Simon and Lou White from [Ludlow Farms](#), are early adopters of tech that boosts efficiency and sustainability on their sheep and beef farm. Just check out their state-of-the-art seed-drying complex!



Keen to cut waste?

So are Auckland winners Peter and Michelle Pan of [Healthy n Fresh](#), who run a hydroponic system using nutrient film technology to slash fertiliser use and recycle water with minimal runoff.



Need practical sustainability on a large scale?

Follow in the footsteps of [Stuart Neill of Pukatea Farms](#), who earned Canterbury's top award. His large-scale dairy operation weaves sustainability into everyday decisions, from managing nutrients and protecting waterways to improving soil health.



INVESTING IN INNOVATION?

Whether you're trialling a new idea or planning a major shift, here are four practical ways to keep innovation financially sustainable:

1. **Work with what you've got.** Start by reviewing your existing systems, as small, low-cost changes can often lead to big improvements.
2. **Budget for innovation.** Map out upfront costs, factor in potential savings, and forecast the return so you can make confident decisions.
3. **Tap into funding.** Explore grants, government programmes, or finance options that support your goals and fit your cash flow.
4. **Track the impact.** Use the numbers to understand what's working, refine your approach, and guide future investment.

Ready to take the next step? We can help you explore the right tools and strategies to support your goals — and your bottom line. Get in touch and let's talk about what's possible.

DID THE DRY SUMMER HIT HARD? SUPPORT MAY BE AVAILABLE.

Have you seen a drop in income after months of hot, dry weather?

On 7 March 2025, the Government officially classified the prolonged dry conditions as a medium-scale adverse event for: **Northland, Waikato, King Country, Horizons (Manawātū-Whanganui) and Marlborough-Tasman.**

If you're in one of these regions and your business has been affected, get in touch — we'll help you look into your options for financial support.

Farm finance: What to know before (and after) you borrow

While interest rates may be easing elsewhere, rural lending in New Zealand is a different story. Because of regulatory requirements, agricultural loans often come with tighter conditions and higher interest rates — some reports suggest up to 1.7% more.

Lenders also place more emphasis on climate resilience, compliance, and seasonal volatility, while larger farms face increased scrutiny around governance and long-term planning.

BEFORE YOU APPLY...

Make sure you're putting your best foot forward before approaching your bank with:

- Up-to-date annual accounts
- Clear cash flow forecasts
- Current stock and asset schedules
- A business plan that outlines risks and opportunities (especially for larger investments).

SECURED THE LOAN?

Time to make sure your debt is working for you, not against you. Here's how:

Stay on top of your financials. Up-to-date records make it easier to spot pressure points and plan.

Review your debt structure. Are you on the right mix of fixed and floating rates? Could refinancing free up cash or ease pressure?

Don't wait for problems to arise. Talk to your bank early if you foresee a cash flow concern.

Need help reviewing your strategy or planning your next step? We're just a call away.

Farming for the future: How to stay resilient in a changeable world

From extreme weather to shifting global demand, farmers are facing more uncertainty than ever. The future of farming depends on your ability to adapt, both in the paddock and your business.

Here are four challenges shaping the sector right now — and what you can do to stay ahead.

1. Climate resilience is real

Feeling the impact of droughts, floods, or shifting seasons? It might be time to trial drought-tolerant pastures, upgrade irrigation, or explore regenerative farming practices.

2. Sustainability is good business

It's more than compliance! Tools like emissions calculators, low-emission fertilisers, and riparian planting can reduce your footprint and support long-term profitability.

3. Market uncertainty is on the rise

In a world where supply chain pressures and shifting trade conditions make demand harder to

predict, flexibility, through diversification, planning, and forecasting, is key to staying on solid ground.

4. Smart tech helps you stay nimble

From [FarmIQ](#)'s performance tracking to drone mapping to precision sensors, digital tools can help you make good decisions, cut waste, and save time.

A GLIMPSE INTO FARMING'S FUTURE

Lincoln University's [Circular Farm](#) — multi-crop, renewably powered, and low-emissions — is showing us what's possible!

NEED HELP PLANNING FOR CHANGE?

Get in touch — your accountant is here to help you make sense of the uncertainty.

How to keep your people safe when the pressure's on

"Farming consists of a never-ending list of tasks and constant reprioritisation. However, we cannot let those challenges contribute to loss of life or injury." — [WorkSafe NZ](#)

Whether you're managing livestock, packing fruit, pruning vines, or preparing for planting, seasonal pressure doesn't have to come at the cost of safety. Make health and safety part of your staff's daily routine.

ARE YOUR FARM VEHICLES UP TO THE JOB?

In July 2024 alone, four farmers were killed in quad bike accidents, with poor conditions, steep slopes, and fatigue playing a key role in these tragedies.

Farm vehicles and machinery are part of everyday life, but they carry serious risks.

To keep your people safe:

- Choose the right vehicle for the terrain
- Install crush or rollover protection
- Wear helmets and seatbelts — every ride, no exceptions
- Encourage your team to take breaks, especially when they're tired or when the weather turns.

LEPTOSPIROSIS: KNOW THE RISK

Did you know leptospirosis is New Zealand's most common work-related infectious disease? It spreads through contact with animal fluids or contaminated water and soil, particularly in flood-prone or wet areas.

Keep yourself and your farmers healthy by:

- Using gloves and protective clothing
- Covering cuts and cleaning wounds
- Practising good hygiene and handwashing
- Watching for symptoms: fever, chills, headaches, muscle pain
- Report cases — leptospirosis is notifiable to WorkSafe.

PAY ATTENTION TO THE COLD

Not even the toughest farmer is immune to a New Zealand winter. Cold, wet, and windy weather can cause lasting injury and illness, so protect your team by:

- Providing warm, waterproof gear and shelter
- Allowing warm-up breaks and rotating tasks
- Keeping clothing dry between shifts
- Monitoring for signs of cold-related stress or illness.

DON'T RUSH THE LAST JOB OF THE DAY

At the end of a long day, it's tempting to rush through that final task, but fatigue on the farm is not the same as nodding off at your desk. When you're handling machinery or working with livestock, the risks are real and ignoring your exhaustion can lead to serious harm.

Encourage your team to slow down and:

- Assess the risk before tackling end-of-day tasks
- Prioritise safety over speed
- Speak up if they have any concerns about fatigue or safety.

LOOK AFTER YOUR PEOPLE

Your workers are your most valuable asset. Clear communication, the right equipment, and knowing when to slow down can make all the difference.

If you'd like support integrating health and safety into your planning or budgeting, give us a call.

Tax Calendar - June 2025

DATE	CATEGORY	DESCRIPTION
3 June	FBT	Payment and return due for FBT quarterly filers (for 31 March 2025 quarter) and annual FBT return filers.
5 June	PAYE	Large employers' returns for the second half of May. File employment information within two working days after payday.
23 June	RWT	Payment and return for May.
23 June	NRWT / Approved Issuer Levy	Payment and return due for May.
23 June	PAYE	Small employers return for May and large employers returns for the first half of June. File employment information within two working days after payday.
30 June	Provisional Tax	Payment for third instalment of 2025 provisional tax due.
30 June	GST	Return and payment due.

Note: the provisional tax due dates apply to those clients who have a May balance date. Different dates will apply for those clients who have different balance dates.

Disclaimer: This publication has been carefully prepared, but it has been written in general terms only. The publication should not be relied upon to provide specific information without also obtaining appropriate professional advice after detailed examination of your particular situation.